

BindalTech Pvt Enterprise

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www.BindalTech.org

Introduction:-



It can save your money on electricity bills. It uses state of the art electrical technology to actively monitor and improve the power factor of your household appliances. In addition, the intelligent technology optimizes the voltage and current demand thus reducing the active power/KWH demands and achieves up to 35% savings on your electricity bill. It also acts as a voltage stabilizer by storing energy for up to 10 seconds and therefore supplies load with proper voltage during momentary power surges.

How to become our Business Associate in India: -

Any person, who buys energy saver (S) from **BindalTech Pvt Enterprise** for his personal use or for sale, may become our business associate.

Cost of Energy Saver for customer	: -	Rs 1799/- (approx 40% discount on MRP)
MRP	: -	Rs 2990/-

Profit sharing formula :-

- 1 - 15% fixed money (of turn over) shall be paid on every sale generated by business associate.
- 2 - Apart from above money our business associate will earn bonus on monthly volumes as per followings.

If you sell per month:

- 01 to 07 Pieces – you will receive 1% of your turn over.
- 08 to 14 Pieces – you will receive 2% of your turn over.
- 15 to 21 Pieces – you will receive 3% of your turn over.
- 22 to 28 Pieces – you will receive 4% of your turn over.
- 29 to 35 Pieces – you will receive 5% of your turn over.

Earning illustration: -

1 - Suppose you start selling energy saver (giving approx 40% discount on MRP) @ Rs 1799/- to customers. Your fixed profit margin will be approx Rs 270/- (fixed 15%). As per the monthly turn over bonus formula, you will get 1% to 5% bonus based upon your monthly sale.

2 – Your bonuses on volumes, based on your sale per month:-

- 07 pieces, your income shall be – (Rs 270/- X 07) + 1 % of (Rs 1799/- X 07) = Rs 2016/-
- 14 pieces, your income shall be – (Rs 270/- X 14) + 2 % of (Rs 1799/- X 14) = Rs 4284/-
- 21 pieces, your income shall be – (Rs 270/- X 21) + 3 % of (Rs 1799/- X 21) = Rs 6803/-
- 28 pieces, your income shall be – (Rs 270/- X 28) + 4 % of (Rs 1799/- X 28) = Rs 9575/-
- 35 pieces, your income shall be – (Rs 270/- X 35) + 5 % of (Rs 1799/- X 35) = Rs 12598/-

3 – Special gift program: - One Energy Saver shall be gifted to you if you sell more than 35 pieces in any calendar month and you may sell this piece @ Rs 1799/-. **In that month your income shall be Rs 14757/-** (Rs 12998/- + Rs 1799/-)

Note:-

- 1 – Sale means total advance money received by company.
- 2 – Sale per month means total sale in a calendar month.
- 3 – Energy Saver covers one years guarantee against manufacturing defects.
- 4 – Energy Saver sold once shall not be taken back at any circumstances.
- 5 – Business Associate need to purchase minimum 07 pieces, if he / she reside out side Dehradun – India.
- 6 – You shall be authorized to recruit sales team under you after placing an order of 07 energy savers in any month.
- 7 – You will get additional commission up to 5% of total turn over generated by your sales team as per rule.
- 8 – Bonus / commission may be exchanged with energy savers @ Rs 1500/- per pieces.

Er P K Gupta

Business Associate